



FlexLink appoints EP-TeQ  
as their Distributor  
for the Nordic & Baltic Area

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We are pleased to announce that EP-TeQ has signed a contract with FlexLink AB for the sales and distribution of their PCB handling equipment for the electronics industry in the Nordic and Baltic area.

The agreement includes the following production lines:

- GENIUS and SMART board handling modules
- Soldering line equipment

FlexLink is a world leading provider of smart factory automation to a number of manufacturing industries such as electronics, automotive, food, beverages, personal care and healthcare.

*'The partnership with EP-TeQ is of strategic importance to FlexLink. EP-TeQ has an excellent reputation on the market and a good footprint. Their extended experience with solutions for electronics production makes us confident that we are now able to serve and service our customers in an even better way',* says Mattias Byström, CEO FlexLink AB.

FlexLink offers a complete range of PCB handling equipment to the electronics industry, including bare board handling, soldering line handling and assembly line handling. The bare board handling solutions incorporate modular stand-alone units that are independent from other modules in the system. Each unit has an on-board control system which allows it to function independently. The unit can be linked to others in the system by utilizing their upline and downline SMEMA communications and to a higher-level monitoring or routing system by utilizing a host control system.

Because of the modular design, it is easy to extend or modify the FlexLink installations in accordance with one's changing production needs, thus keeping investments low. Furthermore, the FlexLink solutions are highly reusable, require a minimum of maintenance and have low power consumption.



*'We are very pleased to be chosen as one of only two European sales partners of FlexLink. The FlexLink handling solutions for both PCBAs and for solder frame transportation offer top quality and reliability and are already in use at many customers all around the world, says Lars Kongsted-Jensen, Director of EP-TeQ. They are a perfect match for automatic loading/unloading for our test and inspection systems in off-line cells. Likewise, the solder frame/pallet handling is ideal around our selective soldering machines and our THT-AOI inspection solutions.'*

### **More about FlexLink**

Established in 1980, FlexLink has more than 35 years of experience with factory automation and more than 8000 installations worldwide, many for leading brands within FMCG, healthcare, automotive and electronics. Customers are served through FlexLink's own operational units in 30 countries and a global network of Strategic Partners. The partner network has been an important strategic element of FlexLink's business model since the start in 1980, enabling the company to enhance efficiency at factories in more than 60 countries worldwide.

### **About EP-TeQ**

EP-TeQ A/S has a unique combination of know-how, tools and machines for all electronics processes - Design, Production and Quality Assurance, enabling us to assist you throughout your investment process: Before - by working with you on the requirement specification and configuration. During - by helping you select the required tools/machines and training. After - by providing you with service and support in order to ensure optimum quality and long-term reliability of your production.

For further information, please contact Arne Fast Hansen on +4520983734. Please also see [www.ep-teq.com](http://www.ep-teq.com) under [FlexLink](#).